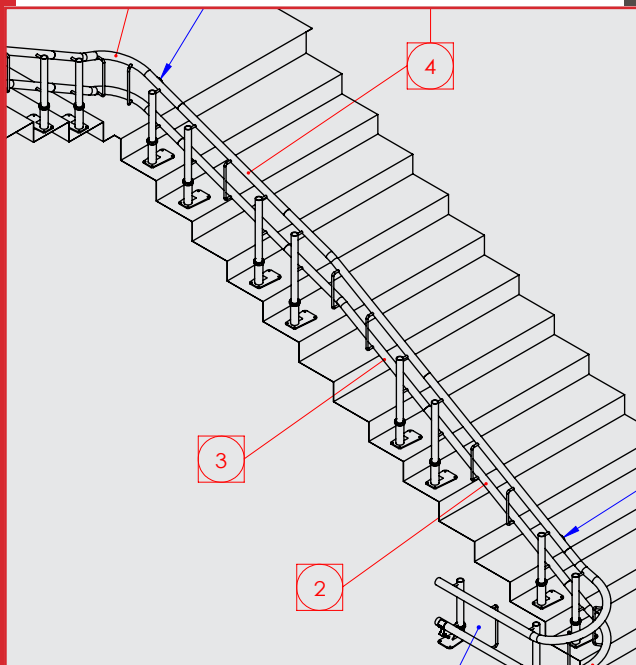


# *Pilot* STAIRLIFTS

Enhancing Life Through Mobility.  **merits**

## BECOME A CERTIFIED PILOT STAIRLIFT INSTALLER



# *Pilot*

## 2-DAY TRAINING PROGRAM



# *Pilot*

## 2-DAY

### TRAINING PROGRAM



#### 2026 SCHEDULE

|                     |                  |      |
|---------------------|------------------|------|
| <del>February</del> | <del>10-11</del> | FULL |
| *ADDED March        | 10-11            |      |
| June                | 9-10             |      |
| August              | 11-12            |      |
| October             | 20-21            |      |

**\*\* FREE Registration \*\***

**In-Person Training**

**Onsite In Fort Myers, Florida**

**Discount Accommodations**

**Lunches Provided**

**Certificate Of Completion**

**Sales & Marketing Kits**

**TO REGISTER**

**CONTACT YOUR LOCAL**

**TERRITORY SALES MANAGER**

**239-772-0579**

**SALES@MERITSUSA.COM**

# The HANGER

On-site training takes place in our new premier training facility at our Ft. Myers, Florida headquarters. Reservations are limited and must be made in advance. Walk-ins are not allowed. Dates are subject to change.



Scan for  
Schedule  
Updates

## PROGRAM CURRICULUM

- Classes from 9am to 4pm
- 10 min breaks on the hour
- Lunch Provided both days

### DAY 1

#### PILOT INTRO

- Team Introduction
- ASME Certifications
- Model Introductions

#### NAVIGATOR E604

- Features & Options
- Terminology
- Basic Tools Needed
- Complete Timeline Cycle



#### KEY STEPS

- Photo Survey Process
- Photo Modeler & Drawing Approval
- Production
- Installing
- IPB & Service

### DAY 2

#### PILOT INTRO

- Warranty
- Freight Policy
- Demo agreement

#### AVIATOR E603

- Features & Options
- Terminology
- Basic Tools Needed
- Ordering Process
- Curved vs. Straights



#### KEY STEPS

- Installing
- IPB & Service

#### OUTRO

- Q&A
- Receive Training Completion Certificates

## Grow your Stairlift Business with Confidence

Take your stairlift expertise to the next level with our in-depth, hands-on training led by the Pilot in-house team. Our new two-day extended program delivers everything you need to confidently sell, install, and support our top-selling stairlift models. Designed for both newcomers and seasoned professionals, this comprehensive training offers practical education tailored to a wide range of experience levels and roles. With Pilot by Merits Health Products, you'll gain the knowledge and skills to grow your business and better serve your customers.



## Looking for Private Group Training Classes?

We offer in-person training at our facility for your entire team. These can be tailored to your unique needs and preferences. Contact us for details.

## On Location Training

Ask your local Territory Sales Manager about our customized training programs tailored to your unique business needs at your facility.

## Cancellation Policy

Please contact us to cancel any reservations or attendee changes 2 weeks prior to training date.

**CALL TODAY**

**TO RESERVE YOUR SPOT**

**239-772-0579**

**SALES@MERITSUSA.COM**



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4245 Evans Ave | Fort Myers, FL 33901  
[www.meritsusa.com](http://www.meritsusa.com)

*"I have never been involved in the installation of a lift. This showed me the proper steps to include curved mapping, thank you!"*

- Alex T. Massachusetts

*"Well done! Content was relevant, well put together, flowed well and kept everyone engaged."*

- John D. Illinois

*"Actually seeing how the camera kits are utilized made the entire process much easier to understand and now explain to clients. From how I had understood it before, this extremely important part of the process seemed daunting, but seeing it in person made it simple."*

- Evan C. Idaho

*"Presentation was perfectly timed and very informative"*

- Rick H. Florida